# TABLE OF CONTENT

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>CONCEPT CAR</td>
<td></td>
</tr>
<tr>
<td>XiM18</td>
<td></td>
</tr>
<tr>
<td>EXPERIENCE IN MOTION</td>
<td></td>
</tr>
<tr>
<td>CONCEPT</td>
<td>04</td>
</tr>
<tr>
<td>SMART SURFACES</td>
<td>08</td>
</tr>
<tr>
<td>COLLABORATION WITH KEY INNOVATIVE COMPANIES</td>
<td>12</td>
</tr>
<tr>
<td>ACTIVESKIN</td>
<td>14</td>
</tr>
<tr>
<td>NATURAL FIBER</td>
<td>16</td>
</tr>
<tr>
<td>BACKGROUND INFORMATION</td>
<td></td>
</tr>
<tr>
<td>NEW BRAND POSITIONING</td>
<td>20</td>
</tr>
<tr>
<td>FACTS &amp; FIGURES</td>
<td>22</td>
</tr>
<tr>
<td>PRESS PHOTO OVERVIEW</td>
<td>26</td>
</tr>
<tr>
<td>PEOPLE</td>
<td>32</td>
</tr>
<tr>
<td>MEDIA CONTACTS</td>
<td>36</td>
</tr>
</tbody>
</table>
XiM18, Yanfeng Automotive Interiors’ new concept car, transforms the way people experience vehicle interiors, crafting the next living space where look, feel and function are seamlessly integrated.
THE YANFENG AUTOMOTIVE INTERIORS XiM18 MAKES EUROPEAN PREMIERE AT IAA 2017

Yanfeng Automotive Interiors (YFAI), the global leader in automotive interior solutions, has unveiled its eXperience in Motion (XiM18) concept car at the IAA International Motor Show today. Presented for the first time in Europe, the XiM18 showcases the way people experience vehicle interiors, if they no longer have to drive. It is designed to enable the use of four different interior modes: Drive, Family, Meeting and Lounge, enabling the vehicle to be used in various ways, by multiple people. With this new concept the company supports the next generation of electric and autonomous driving cars.

In times of new forms of car ownership and shared mobility, a unique product look, feel and function through seamless integration of interior surfaces and personalized human-machine-interface is what occupants look for. XiM18 combines a multitude of new technologies for cockpits and instrument panels, as well as advancements in pillar trim, lighting and overhead module integration. In addition, smart solutions for an enhanced user experience with floor consoles and door panels are combined with YFAI’s unique excellence in materials and process innovations. The elegant design of the XiM18 features leather trim, in hues of light blue to medium gray, neatly covering a full piano black surface with copper highlights.

“In the future, once collapsible steering wheels will be considered the new normal since the driver will no longer have to steer the vehicle”, said Han Hendriks, Chief Technology Officer for YFAI. “The car will evolve into the next living space for driver and passengers alike. Our XiM18 exemplifies how we are redefining the way people can relax, work and play in their car today and decades from now.”

The next generation XiM18 concept car shows how the company leads the way in interior design, and provides our answer to the future requirements of electric vehicles and autonomous driving. This forward-looking concept integrates many market-ready product innovations, such as smart surfaces and a front and rear floor console that can be combined together, featuring the seamless integration of displays and control functions. XiM18 is proof that Yanfeng Automotive Interiors is at the forefront of redefining car to human interaction.
YFAI’S XI M18 IS RE-DEFINING THE NEXT LIVING SPACE

Xi M18 re-defines interior space configurations

The XiM18 concept features four different interior modes, supporting different driving scenarios from standard driving mode to future-led family mode or functional meeting mode to relaxing lounge, inspired by autonomous driving scenarios. XiM18 exemplifies how future car interiors will put a stronger emphasis on flexible and intelligent floor console and door panel solutions.

The key theme of future vehicle interiors in response to autonomous driving is the re-defined interior space and design with modified arrangement of the seating positions. XiM18 is a concept, where the entire interior surface individually interacts with each occupant.

Driving mode is the conventional interior configuration with all seats facing forward. It is enriched by many new comfort and safety functions such as invisible A-pillar, next generation HVAC Slim Air Vents with Gesture Control or smart climate control, slim overhead consoles, moving floor consoles, or convenient soft tambour door storage with finger print lock technology and heated door panel armrest solutions. Innovations such as YFAI’s Start/Stop Overhead Console with PRND controls contribute to enhanced occupant interaction.

Family mode brings people together to better engage and communicate, where the seatback of the front seats rotate inward and the rear floor console moves forward, allowing the rear seats to come together in the center. YFAI’s designers have also come up with many family-friendly features for the interior, including the origami table, instrument panel passenger storage with a tray, new ambient or functional lighting, and plenty of play-and-relax-features like the Interactive Overhead Display Panel. The Overhead Slim Air Vent adds more comfort to the family mode and other layouts.
In **Meeting mode** the interior serves as an extension of the office, where the driver seat moves to the back of the vehicle, while the passenger seat rotates 180 degrees, allowing occupants to face each other while the rear seats stows away. Adaptive interiors with flexible floor consoles, personal electronics management and convenient working table solutions support the working environment inside the vehicle.

**Lounge mode** is a transformational space helping transition from working to socializing. With the front seats moved to the rear-most position, this environment offers passengers the option to relax or work while the vehicle drives autonomously. As YFAI excels in materials and surface innovations, instrument panels and door panels will visibly benefit from technology advancements like the direct back-foaming of leather or the **CHyM Eco-Lite** technology which is not only integrated in the door panels but also for the first time applicable for instrument panel production. A key enabler for effective lounge mode layout applications are YFAI’s unique separated floor console – a front and rear floor console that can be combined, features the seamless integration of displays and control functions.

YFAI’s smart interior surfaces have been inspired by the increased technology and information needs in vehicle interiors. “Interior surfaces have always had a great look and feel,” added Hendriks. “However, we will increasingly integrate functionality that creates a better life on board,” said Han Hendriks. “We’re seamlessly integrating information and areas for controls, ambient and task lighting, heated surfaces and more. When these functions are not activated, our smart interior surfaces blend in with the stylish decor of our floor consoles, instrument and door panels. This is the wave of the future and our concepts will help prepare automakers to be ready for the future.”

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XiM18 by Yanfeng Automotive Interiors: The drawer can be opened by sliding forward or rearward with a push-pull release on both sides.

In XiM18, Yanfeng Automotive Interiors features two easy- tables which are stowed on both sides of the console, popping up automatically to proper height by activating the release bar.

Innovative leather perforation, an innovation of Yanfeng Automotive Interiors, provides a distinctive look by day and stylish ambient light at night.
Yanfeng Automotive Interiors features “Smart Interior Surfaces” at 2017 IAA, combining state-of-the-art decorative trim with advanced HMI technologies, combined to an integrated module/system.
Yanfeng Automotive Interiors (YFAI), the global leader in automotive interiors, and KOSTAL, one of the world’s leading suppliers of mechatronic HMI components, are presenting at the IAA 2017 a global innovation relating to smart interior surfaces: the innovative Yanfeng-KOSTAL-Module (YaKoMo). The freely designable 3D glass surfaces seamlessly combined with new HMI technologies enables the implementation of innovative operating concepts for tomorrow’s mobility for demanding designs.

Both companies share a vision: in the future every surface inside the vehicle can become a smart surface. The large decorative surfaces in the vehicle, including the door trim, floor console and instrument panel, will take on functions as smart interior surfaces. Whereas to date these surfaces have been mainly decorative, they now advance to become mechatronic user interfaces. In the strategic partnership, YFAI and KOSTAL combine their competencies relating to interiors and HMI to jointly develop and manufacture integrated smart surfaces.

In the module, modern interior design and high-quality, authentic 3D glass processing from YFAI meet innovative mechatronics and new HMI solutions from KOSTAL. YaKoMo represents the development of a new functional surface based on three-dimensional curved glass. This means that modern operating elements and switches can now be integrated even into larger decorative elements in 3D glass shaped surfaces to form an innovative, functional surface module. If no information is called up, the integrated screen and operating surfaces remain invisible as purely decorative glass surfaces. Thus the driver is not distracted by unnecessary information.

**Newly discovered: 3D glass for designing vehicle interiors**

YaKoMo is the first publicly presented joint development from the strategic partnership between YFAI and KOSTAL that started a year ago. “The 3D glass module combines our knowledge and experience as interior expert and market leader in automotive interiors with the mechatronics excellence of KOSTAL as a leading developer of innovative HMI solutions. We are delighted to be able to globally present YaKoMo including our innovative 3D glass shaping process at the IAA,” said Han Hendriks, Chief Technology Officer for YFAI.
JOINTLY DEVELOPED MODULE CELEBRATES ITS GLOBAL LAUNCH AT THE IAA

3D real glass geometries as a smart user interface

A 12.3-inch convex screen is seamlessly integrated in the upper area of the 3D glass module. The use of 3D curved real glass surfaces enables the seamless, three-dimensional surface design. This innovative surface technology enables new levels of freedom in the integration of design and function and can be modified for various customer-specific requirements. Decorative surfaces merge with HMI functions and offer interior designers a variety of functions and forms. To date shaping large glass surfaces around any axis and the precise positioning of the relevant symbols using electronic functional elements is unique in vehicle technology. The 3D glass shaping process gives designers total freedom when designing the arrangement of switches and operating elements.

Innovative HMI for various interior designs

Various operating functions in the vehicle are seamlessly integrated and blend into the interior design. The smart functions rely on the innovative sensor and actuator technologies from KOSTAL. “Our capacitive sensor technology enables touch operation to be integrated into free form surfaces. In YaKoMo we combine that with active haptic feedback in order to achieve a completely intuitive operating experience,” said Jörg Schwerak, Vice President Research & Development for KOSTAL. The haptic feedback transfers (intuitive) principles already learned from classical switches, such as the haptic confirmation of the switching process, to the closed, sensory operating surface of YaKoMo. This helps the driver to keep their eyes on the road when driving. The technologies used in the module therefore also increase driving safety for manual and partially automated driving.

In addition to such new switching technologies as capacitive touch sensors, classical switches can also be seamlessly integrated. But that is not all: YaKoMo also enables operating elements to be used as appropriate for each brand in order to support the design language of each customer.

The innovative Yanfeng-KOSTAL-Module (YaKoMo) - a smart surface in 3D glass - celebrates its world premiere at the IAA.
Partnership as a driver of future innovations for smart interior surfaces

The two companies present the first results of their strategic partnership at the IAA 2017 using a floor console as an example. The concept development, which is nearly production-ready, could already be used in the next generation of vehicles from model year 2021.

“The response from automakers to the cooperation between KOSTAL and YFAI has been very pleasing. Our customers however not only expect a top-quality integrated final product but also the whole service from a single source. This of course reduces the complexity on their side. We want to make the OEM's decision to choose our combined range of smart interior surfaces as easy as possible,” explained Han Hendriks from YFAI and Jörg Schwerak from KOSTAL on behalf of both companies.

At the IAA 2017 the initial results of the YFAI-KOSTAL partnership will be presented at both the YFAI booth (Hall 5.1, B26) and that of KOSTAL (Hall 8.0, A01).

About KOSTAL:

The KOSTAL Group is an independent, family-owned company founded in 1912 and with its headquarters in Luedenscheid (Germany). The company develops and produces technologically sophisticated electronic, electromechanical and mechatronic products for important industrial companies. The KOSTAL Group has over 17,000 employees at 46 global locations in 21 countries on four continents working in the business areas of Automotive Electric Systems, Industrial Electronics, Connectors, Test Technology (SOMA) and Solar Electric. For more information, please visit www.kostal.com.

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YANFENG AUTOMOTIVE INTERIORS COLLABORATES WITH KEY INNOVATIVE COMPANIES TO CREATE THE NEXT LIVING SPACE

Disruptive trends, including electric vehicles, autonomous driving, mobility services and new tech mobility OEMs are driving rapid change in the automotive industry. To address this, Yanfeng Automotive Interiors (YFAI), the global leader in automotive interiors, is executing a comprehensive, forward-looking product and technology portfolio transformation, which includes partnerships with key innovative companies.

To further enhance YFAI’s position as a leader in automotive interiors, and to align with the rapid pace of the industry, the company is executing a comprehensive forward-looking product and technology portfolio transformation. This transformation focuses on YFAI’s core products, adjacent products, innovative products and technologies, and interior integration.

“We believe that forming strategic partnerships with innovative companies in and out of the industry helps us address rapidly changing trends and to serve as a single source for interior integration,” said Han Hendriks, Chief Technology Officer for YFAI. The company recently signed new agreements with several innovative companies in the area of wood and aluminum.

About Lenderink Technologies:

Yanfeng Automotive Interiors collaborates with Grand Rapids, Michigan-based Lenderink Technologies, a well-respected provider of wood veneers and solutions. This agreement is for cooperation in the field of authentic automotive wood interior surfaces and technologies. With more than 40 years of experience, Lenderink Technologies is a diverse and sustainable provider of authentic wood veneers and the associated manufacturing solution technologies.

With this new relationship, both parties are drawing on the market trend towards the increasing consumer demand for sustainable, luxurious, authentic wood surfaces. They will provide comprehensive and sustainable authentic wood solutions for automakers.

“Lenderink Technologies is an industry leader for wood surfaces. Consumers have a desire for more authentic materials in the interior,” said Johannes Roters, CEO for Yanfeng Automotive Interiors. “The combination of both companies’ expertise and global network for the integration of this technology into vehicle interiors, provides our customers with unprecedented value anywhere in the world.”

“We are pleased to collaborate with Yanfeng Automotive Interiors on their vision of the automotive interior of today and in the future”, said Tom Lenderink, CEO of Lenderink Technologies Inc.
About Gabrijel Aluminium:

YFAI also signed a strategic partnership with Gabrijel Aluminium, a global manufacturer of technical aluminum components, based in Grosuplje, Slovenia. This partnership agreement is focused on cooperating in the field of automotive aluminum interior surfaces and technologies. With the new partnership, both companies are drawing on the market trend towards the increasing demand for authentic aluminum decorative and functional surfaces.

“As a provider of high-quality aesthetic and technical aluminum products, and with more than 50 years of experience, Gabrijel Aluminium is the best possible partner in this field,” said Johannes Roters, CEO for Yanfeng Automotive Interiors. “Our combined expertise and global network will provide our customers unrivaled value and execution in any region.”

“We offer a wide range of high-quality aluminium products, including a selection of technical and decorative components as specified by our customers. With the integration expertise of Yanfeng Automotive Interiors and the experience and innovative approach from both companies, we support our customers with the best possible solution from idea to delivery of a quality product”, said Andrej Gabrijel, CEO of Gabrijel Aluminium.

Both companies look forward to providing new and compelling aluminum interior solutions for customers.
Yanfeng Automotive Interiors (YFAI), the global leader in automotive interiors, is a pioneer in the development of new materials for vehicle interiors. At the IAA, with the activeSkin concept, the company presents its vision of integrating intuitive controls into vehicle interiors, which blur the boundaries between the digital and analog worlds. This new development concept enables the display of data on soft surfaces. Functional and decorative surfaces in vehicle interiors will increasingly merge in the future.

YFAI has expertise in the integration of technologies into all kinds of surfaces, whether plastic, wood and natural fibers, leather, or metal decorative surfaces. With the new activeSkin concept development, the integration of functions is extended to include textile surfaces. The special feature of this new technology is that soft, textile-covered surfaces are now able to interact with vehicle passengers and display visual information. As a result, surfaces which previously only had a decorative function will become touch-sensitive control surfaces in the interiors of future vehicles.

“The future generation of surface is more intelligent than ever. We can simply move our hands over a fabric-covered surface in the car and an interactive surface or dynamic ambient decorative lighting appears. The surfaces interact with us,” said Han Hendriks, Chief Technology Officer for YFAI. “This is impressive technology.”

*With the activeSkin concept, Yanfeng Automotive Interiors presents its vision of integrating intuitive controls into vehicle interiors*
activeSkin from YFAI maximizes freedom of design

New levels of design freedom for interiors can be realized with activeSkin. The old design principle “form follows function” will be completely redefined with this new concept development. In the future, car interiors will increasingly have the atmosphere of a Next Living Space, with surfaces which are not only decorative and have a pleasant feel, but are also fully interactive.

“We offer functionality on demand, which is only visible when it is needed. With this, we have the possibility of personalization functions into interior surfaces,” said Hendriks. The activeSkin technology enables a freedom on interaction design. The quality and elegance with which the imaging and data transfer is implemented is convincing. “With activeSkin, we can achieve a 3D effect with a surprising sense of depth,” explained Hendriks.

The trend towards shared mobility and autonomous driving are fueling the development process

This new technology is especially interesting for use with shared mobility business models. The digital content of personal apps, online profiles or personal devices will be synchronized immediately on entering the vehicle. Applications, images or lighting effects are available to the driver – ultimately everything which supports their lifestyle and personal needs and which can produce an individual interior experience. With activeSkin, YFAI makes the interior into the Next Living Space. Even in level 3 to level 4 autonomous vehicles, a wide range of options are available.

What was recently a vision for the future could become part of our mobile reality by 2022.
The instrument panel is based on a light-weight support structure which replaces the plastic substrate with a natural fiber mat, lowering the weight of the support structure alone up to 20 percent.
ENVIRONMENTALLY FRIENDLY INNOVATIONS IN LIGHTWEIGHT CONSTRUCTION THANKS TO NATURAL FIBERS

NATURAL FIBER TECHNOLOGY FROM YANFENG AUTOMOTIVE INTERIORS REFLECTS THE SPIRIT OF THE TIMES

Yanfeng Automotive Interiors (YFAI), the global leader in automotive interiors, will showcase process-optimized interior technologies at the IAA 2017. Megatrends such as sustainability, personalization and the defining spirit of future mobility requirements are reflected in the premium lightweight solutions. By combining visible natural fiber decor with modern design, YFAI is creating an interior decorative trend.

Megatrends such as individualization, shifting values, technical and scientific progress, scarcity of resources and climate change are having a particular effect on developments in the automotive industry as well. The trend towards lightweight construction is still proving a driver of process and product innovation in automotive engineering in 2017.

As we move towards autonomous driving, the vehicle interior is becoming the next living space. This makes an attractive finish with surfaces made of sustainable materials more relevant than ever. YFAI has developed a technology that makes visible natural fibers an attractive choice: Customized or tasteful decorative surfaces of visible natural fibers for door panels that offer a great deal of flexibility in the design process. There are no limits in series production to the degree of personalization and differentiation, with the automaker free to select the lightweight natural fiber surfaces of its choice.

“Natural fibers have been used in the automotive sector since the car was invented. Nowadays, the combination of lightweight construction and reduced complexity, individualization and shifting values is giving a fresh boost to the use of visible natural fibers. With these innovative surfaces, you also get the visible quality of the fiber finish, the visual impression of the design and a pleasurable feel when you run your hand across them. We are creating the next living space — an all-round feel-good interior,” said Han Hendriks, Chief Technology Officer for YFAI. The use of renewable and natural raw materials as a sustainable alternative to plastics is fully in step with what the young generation in particular is looking for. YFAI is presenting the recyclable, artistically styled, natural fiber center sections of the door panel in both a natural look and trendy designs.
Shifting values: Individualization, electric mobility and shared mobility

“We are experiencing a shift in values towards greater personalization and individualization,” explained Han Hendriks. YFAI is working closely with an institute for psychological market research, which regularly analyzes trends among future generations of motorists. “By using alternative forms of mobility in particular, such as car sharing and electric cars, drivers want to help protect the environment as a whole while still feeling hip and secure,” said Hendriks, in reference to a recent consumer study. YFAI has incorporated these insights into the values of future mobility customers into its development of the visible natural fibers.

European debut: CHyM Eco-Lite now as an instrument panel

The decision falls to the manufacturers and consumers: For those who find unadulterated natural fiber paneling without a skin too progressive a surface, CHyM Eco-Lite from YFAI is a lightweight wrapping solution. CHyM (compression hybrid molding) is based on a lightweight support structure which replaces the plastic substrate with a lightweight natural fiber mat, lowering the weight of the support structure alone by 20 percent compared with conventional parts. YFAI will present an instrument panel manufactured entirely using the CHyM process for the first time at the IAA 2017. Around half of the material used consists of renewable fibers, such as hemp, flax and kenaf.
The XiM18 concept vehicle as a CHyM scale model

CHyM technology can reduce the weight in door panels by around 40 percent and the mass in instrument panels by another 20 percent. Other panels, such as the side panels of the center console, could also conceivably be produced as lightweight elements using the CHyM process. YFAI will showcase a scale model of the “eXperience in Motion” (XiM18) at the IAA, illustrating the weight savings theoretically achievable in a compact crossover when CHyM is used for all suitable parts. This design approach can reduce the weight in the vehicle interior by over three kilograms.

The XiM18 concept with CHyM Eco-Lite is presented to a professional audience during the YFAI press conference on September 13, 2017. YFAI gives the visible, natural fiber surfaces their European debut in various door panels at its booth in Hall 5.1, B26.

CHyM (compression hybrid molding) technology can reduce the weight in door panels by around 40 percent.
“EXPERIENCE IN MOTION” UNDERSCORES YANFENG AUTOMOTIVE INTERIORS’ AMBITION TO TRANSFORM THE AUTOMOTIVE INTERIORS INDUSTRY

Since the formation of Yanfeng Automotive Interiors (YFAI) as the global leader in automotive interiors and the launch of its new brand entity in 2015, the company has worked extensively on its brand positioning, which is expressed by the new brand claim “EXPERIENCE IN MOTION.” The repositioning of YFAI’s brand identity underscores the company’s ambition to drive, rather than react to, the significant shift in the automotive industry that is being shaped by global mega trends such as autonomous driving and new market players and technologies. The new brand positioning is the result of an extensive global research program with different internal and external stakeholder groups. It reflects the company’s vision to create a better life on board through superior automotive interior solutions and will more effectively communicate the company’s strategic direction.

A brand that creates the next living space

“I personally am very passionate about our brand positioning. We are the industry leader and the only global supplier to focus solely on automotive interiors,” said Johannes Roters, CEO of Yanfeng Automotive Interiors. “The interior of the future is a combination of traditional interior parts and new, innovative materials and technologies, such as smart functional surfaces and adaptive interiors. By pursuing our holistic approach and leveraging our role as the leading total interior integrator, we are uniquely capable of bringing new technologies into almost every surface. With this, we are redefining the way people live inside their vehicles. We are the brand in the automotive interior business that creates the next living space, where look, feel and function are seamlessly integrated, creating end-user experiences that are both functional and emotional.”

YFAI looks to meet customers’ current needs, while simultaneously shaping the future of mobility and e-mobility. The strategy to achieve the company’s vision of tomorrow’s mobility, “a better life on board,” is twofold: Producing industry-leading interior components and modules while simultaneously integrating new, innovative technologies and seeking strategic partnerships that build on our current and future products and competencies. This results in decorative and smart surface integration solutions that create a new style, sensation and performance across instrument panels, floor consoles, door panels and overhead consoles.
The XiM18 demonstrates how “experience in motion” is realized in a vehicle, and brings the company’s “experience in motion” brand positioning to life. At this year’s Frankfurt International Motor Show (IAA), the XiM18 demonstrator vehicle showcases the company’s extensive integration capabilities and the next living space concept.

YFAI has several key capabilities, which help bring this vision and the new brand identity to life. “We are customer focused, driven by excellence in execution, innovative in everything we do, as well as focused on the development of ideas into new products and processes,” said Johannes Roters. “And finally, we are truly a global company.”

**YFAI’s brand design at the IAA**

The research undertaken to build the brand identity has also led to the development and harmonization of different design elements, including a key visual that conveys the new brand identity. The new brand positioning will be represented visually through a combination of the logo and the new claim EXPERIENCE IN MOTION, thereby using a clear design language to express what YFAI stands for: A company that is redefining how people relax, work and play in their vehicle interiors, both today and decades from now. A company that creates a better life on board for tomorrow and today, keeping user experiences in motion.

Furthermore, specific brand themes like acceleration, experience, and transformation were identified and described as design elements for communication purposes. Following this process the brand design was redefined and realigned with the new brand positioning. YFAI's booth at the IAA illustrates how innovative and fresh campaigns build a new, consistent and inspiring brand presentation, based on this solid foundation. The brand concept of this year’s IAA #NextLivingSpace follows the theme “Stop driving, start living” and will provide unexpected impressions with design elements and references normally encountered in interior architecture contexts. This also includes a key visual to convey the Next Living Space theme, along with the campaign hashtag #NextLivingSpace. With its presence at IAA, the company demonstrates how to go beyond traditional forms of mobility and look at the future while keeping user experiences in motion.
FACTS & FIGURES

20 COUNTRIES

33,000+ EMPLOYEES

110+ LOCATIONS
YANFENG AUTOMOTIVE INTERIORS GLOBAL

Yanfeng Automotive Interiors is the global leader in automotive interiors.

### Global Facts & Figures

<table>
<thead>
<tr>
<th>Category</th>
<th>Details</th>
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<tbody>
<tr>
<td>Global Headquarters</td>
<td>Yanfeng Automotive Interiors 399 Liuzhou Road 200235 Shanghai, China</td>
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<tr>
<td>Leadership Team</td>
<td>Johannes Roters, Chief Executive Officer (CEO)  Wenguang Wu, Deputy (CEO)  Bob Van Himbergen, Chief Financial Officer (CFO)  Yiru Su, Chief Commercial Officer (CCO)</td>
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<tr>
<td>Product segments</td>
<td>Door Panels  Instrument Panels &amp; Cockpits  Floor Consoles  Overhead Consoles  Decorative Trim &amp; Lighting Technologies</td>
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<tr>
<td>Sales worldwide</td>
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<td>Employees worldwide</td>
<td>33,000</td>
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<td>Locations worldwide</td>
<td>110 in 20 countries</td>
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<td>Ownership Structure</td>
<td>70/30 joint venture of  - Yanfeng Automotive Trim Systems Co., Ltd, a wholly owned subsidiary of Huayu Automotive Systems Co., Ltd. (HASCO), the component group of SAIC Motor Corporation Limited (SAIC Motor)  - and Adient, the global leader in automotive seating (former Seating business of Johnson Controls)</td>
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<td>Customers</td>
<td>ACGL, Acura, Alfa Romeo, Aston Martin, Audi, Beijing, Bentley, BMW, Buick, Cadillac, Changan, Chery, Chevrolet, Chrysler, Citroën, Dacia, Daewoo, Dodge, Dongfeng, Emgrand, Englon, FAW, Ferrari, Fiat, Ford, Foton, Geely, GMC, Great Wall, Guangzhou, Holden, Honda, Hongqi, Hyundai, Infiniti, Isuzu, Ivec, Jaguar, Jeep, Jianghuai, Jiangling, Jinbei, Karry, Kia, Lada, Lancia, Land Rover, Lexus, Lincoln, Mahindra, Maruti-Suzuki, Maserati, Maybach, Mazda, Mercedes, MG, Mini, Mitsubishi, Nissan, Opel, Peugeot, Piaggio, Porsche, Proton, Ram, Rely, Renault, Riich, Roewe, Rolls Royce, Saab, Samsung, Seat, Skoda, Smart, Ssangyong, Styer, Subaru, Suzuki, Tata, Toyota, Volvo, VW, Wuling, Zhonghua</td>
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7 COUNTRIES
8,000+ EMPLOYEES
15 LOCATIONS
YANFENG AUTOMOTIVE INTERIORS EUROPE

Our Vision:
Better Life On Board Through Superior Automotive Interior Solutions.

European Facts & Figures

<table>
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<tr>
<th>European Headquarters</th>
<th>Yanfeng Automotive Interiors Jagenbergstr. 1 41468 Neuss, Germany</th>
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<td>Automotive Business Center</td>
<td>Bratislava, Slovakia</td>
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<td>Global Technology Centers in Europe</td>
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<td>15 European Locations in seven countries</td>
<td>Czech Republic  Germany  Hungary  Italy  Slovak Republic  Spain  South Africa</td>
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<td>Employees in Europe</td>
<td>8,000</td>
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<td>Sales Europe</td>
<td>1.5 billion USD</td>
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<td>History</td>
<td>On July 2, 2015 the former Interiors product group of Johnson Controls Automotive Experience business unit became part of the joint venture Yanfeng Automotive Interiors.</td>
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<tr>
<td>Who we are today</td>
<td>Yanfeng Automotive Interiors (YFAI) is the global leader in automotive interiors. YFAI is redefining how people relax, work and play in their vehicle interiors today and decades from now. Headquartered in Shanghai, the company has approximately 110 manufacturing plants and technical centers in 20 countries and more than 33,000 employees globally. They design, develop and manufacture interior components for all automakers. Established in 2015, Yanfeng Automotive Interiors is a joint venture between Yanfeng, one of the largest automotive suppliers in China, and Adient, the global leader in automotive seating.</td>
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YFAI_XiM18_Lounge Mode: We create the next living space where look, feel and function are seamlessly integrated to enable end-user experiences that are functional and emotional, life-changing and defining.

YFAI_XiM18_Driving Mode: XiM18, Yanfeng Automotive Interiors’ forward-looking concept, integrates many industry-first product innovations, such as our smart surface 2.0 solutions.

YFAI_XiM18_02: Yanfeng Automotive Interiors’ XiM18 integrates around 30 new products and process solutions, packaged in four different interior driving modes.

YFAI_XiM18_Meeting Mode: Inspired by autonomous driving scenarios, Yanfeng Automotive Interiors’ XiM18 enables different driving modes from standard driving to future-led family mode or relaxing lounge and functional meeting mode.

YFAI_XiM18_Family Mode: With Family mode, Yanfeng Automotive Interiors’ XiM18 brings people together to better engage and communicate, where the seatback of the front seats rotate inward and the rear console moves forward, allowing the rear seats to come together in the center.

YFAI_XiM18_Lounge Mode: We create the next living space where look, feel and function are seamlessly integrated to enable end-user experiences that are functional and emotional, life-changing and defining.
In its XiM18 concept car, Yanfeng Automotive Interiors introduces the real wood surface into the interior not only for small deco pieces, but also for large main surfaces to create a natural environment.

The smart climate control panel in Yanfeng Automotive Interiors’ XiM18 concept car recognizes the user’s location and turns on all control icons when the user is close and turns them off when the user is out of reach.

Soft tambour door for door panels in Yanfeng Automotive Interiors’ XiM18 concept car is packaged vertically which turns the door panel map pocket into a closable storage area.

Yanfeng Automotive Interiors’ smart interior surfaces blend in with the stylish decor of our floor consoles, instrument and door panels.

Innovative leather perforation, an innovation of Yanfeng Automotive Interiors, provides a distinctive look by day and stylish ambient light at night.

XiM18 by Yanfeng Automotive Interiors: The drawer can be opened by sliding forward or rearward with a push-push release on both sides.
In XiM18, Yanfeng Automotive Interiors features two easy-tables which are stowed on both sides of the console, popping up automatically to proper height by activating the release bar.

Control-by-wire technology enables XiM18, Yanfeng Automotive Interiors’ new concept car, to install the engine start and PRND controls on the overhead console instead of the traditional location (instrument panel and floor console).

YFAI’s smart interior surfaces have been inspired by the increased technology and information needs in vehicle interiors.
YFAI_Lightweight_1: YFAI presents an instrument panel manufactured entirely using the CHyM process for the first time at the IAA 2017.

YFAI_Lightweight_2: The instrument panel is based on a lightweight support structure which replaces the plastic substrate with a natural fiber mat, lowering the weight of the support structure alone up to 20 percent.

YFAI_Lightweight_3: CHyM (compression hybrid molding) technology can reduce the weight in door panels by around 40 percent.

YFAI_Natural Fibre_1: Yanfeng Automotive Interiors has developed a technology that makes visible natural fibers an attractive choice: Customized or tasteful decorative surfaces of visible natural fibers for door panels that offer a great deal of flexibility in the design process.

YFAI_Natural Fibre_2: A lightweight interior solution with visible natural fibers that create a green, eco-friendly look and feel in the interior that enhances the consumer experience and provides vehicle differentiation.
YFAI_YaKoMo_1: The freely designable 3D glass surface seamlessly combined with new HMI technologies in the Yanfeng-KOSTAL-Module (YaKoMo) enables the implementation of innovative operating concepts for tomorrow’s mobility for demanding designs.

YFAI_YaKoMo_2: The innovative Yanfeng-KOSTAL-Module (YaKoMo) - a smart surface in 3D glass - celebrates its world premiere at the IAA

YFAI_activeSkin_1: With the activeSkin concept, Yanfeng Automotive Interiors presents its vision of integrating intuitive controls into vehicle interiors.
We will create a better life on board for tomorrow and today, keeping user experiences in motion. YFAI is redefining how people relax, work and play in their vehicle interiors today and decades from now.

YFAI_CEO_Johannes Roters: Johannes Roters is Chief Executive Officer (CEO) of Yanfeng Automotive Interiors (YFAI).

YFAI_CTO_Han Hendriks: Han Hendriks is Chief Technology Officer (CTO) of Yanfeng Automotive Interiors (YFAI).

YFAI_Tim Shih: Tim Shih is Vice President Design at Yanfeng Automotive Interiors (YFAI).

We create the next living space where look, feel and function are seamlessly integrated to enable end-user experiences that are functional and emotional, life-changing and defining.
BIOGRAPHIES
JOHANNES ROTERS
Chief Executive Officer (CEO)
Yanfeng Automotive Interiors

Johannes Roters is the CEO of Yanfeng Automotive Interiors (YFAI). In this position he is responsible for the strategic orientation and management of the world’s leading supplier of automotive interiors. YFAI has its headquarters in Shanghai and operates its European business from Neuss.

Johannes Roters, born in 1956, and since the foundation phase of Yanfeng Automotive Interiors in the summer of 2015 he has been responsible for the company. Together with his team he ensured the smooth launch of the joint venture between Yanfeng Automotive Trim Systems Co., Ltd. and the global multi-industrial company Johnson Controls. He has worked in the industry for more than 33 years, 25 of which in management functions in the Automotive Experience division of Johnson Controls, where he had responsibility for both the Interior Systems division as well as the Seating division. From 2010 Roters was Group Vice President & General Manager Automotive Seating. Major milestones in his career include his responsibility for the acquisitions of Michel Thierry, C. Rob Hammerstein as well as Keiper/Recaro. The pragmatic manager was appointed as Group Vice President & General Manager Automotive Experience China for the growth of business in the region, where he was able to gain extensive experience in the automotive market in the Far East. He was recently promoted to Johnson Controls Group Vice President and General Manager Automotive Interiors and was responsible for the merger of the two companies to form the new joint venture.

Before he started his appointment with Johnson Controls, Roters worked as a planning engineer and member of the management team of Happich in Wupper- tal and for Naue, which was taken over by Johnson Controls. As a qualified engineer he studied Mechanical Engineering and Plastic Processing in Bielefeld. In addition, Roters had previously been trained as a toolmaker.
Han Hendriks is the Chief Technology Officer at Yanfeng Automotive Interiors (YFAI). Born in the Netherlands, he acts as a global innovator responsible for the company’s technology and innovation vision and strategy as well as the development of new products from the initial idea to the market launch. In addition, he is responsible for global sales. YFAI has its headquarters in Shanghai and carries out its European business from Neuss.

Han Hendriks was born in 1965 in Helmond (the Netherlands) and has more than 25 years of experience in the electronic and automotive industry. Since 1999, he has held various management posts at Johnson Controls. These included his work as Vice President Product Development Interiors and General Manager, Europe Region. Before this, he acted as Vice President, Global Product Center, Instrument Panels/Cockpit Systems.

Before starting to work at Johnson Controls, Han Hendriks worked for companies such as Fluke (Danaher) and Oce (Canon).

Hendriks holds a Bachelor of Fine Arts in Product Design from the Academy of Applied Arts in Maastricht. He also successfully completed a post-graduate Industrial Design program at the Universita Dell’Arte in Florence. In addition, he gained a Masters qualification in Business Administration at the University of Westminster in London. Han Hendriks has lived and worked in the Netherlands, the US, Germany and Italy. He speaks Dutch, German, English and Italian.
Tim Shih is Vice President Design of Yanfeng Automotive Interiors (YFAI). Born in the US, he is responsible for design strategy, future concepts and the global Design Team at YFAI’s three studio locations: China, Germany, and the US. Tim Shih is based at the company’s global headquarters in Shanghai, China.

Tim Shih was born in 1972 in Ithaca, NY and has around 20 years of experience in the automotive design industry. He started his career in 1998 at Volvo Trucks North America as an Industrial Designer. In 2000, he joined former Johnson Controls as a Senior Designer with postings in Japan and Germany. Tim Shih moved onto his next position in 2006, when he joined BMW Group: starting as an Automotive Designer for Interiors in Germany, he quickly advanced to Zinoro Head of Interior Design and then onto to Senior Manager Design for BMW-Brillance Automotive in Shanghai. Tim Shih joined Yanfeng Automotive Interiors at the beginning of 2017.

Shih holds a Bachelor’s of Environmental Design in Architecture from North Carolina State University, and he completed a one-year post-graduate certificate in Vehicle Design from the Vehicle Research Institute of Western Washington University. In addition, he gained a BS in Transportation Design from Art Center College of Design in California. Tim Shih has lived and worked in the US, Germany, Japan and China and speaks English, German, and Chinese.
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